

# TODD HOWARD, P. ENG., PMP

## Public Sector Practice Lead

Has a sterling record and is acknowledged as an authority on the art and science of successfully procuring, implementing, and gaining maximum benefit from enterprise information systems.

### Background

Successes and scars from a 30+ year IT management consulting career with over 35 public and private sector clients lets Todd know when projects are on track, and when they are going sideways - he adeptly identifies and manages risk to maximize the chance of successful outcomes. As a result, Todd has very often been engaged on "rescue projects".

Consistently recognized as a seasoned leader who hits the ground running - Todd: quickly understands business needs; devises appropriate client-specific strategies; introduces innovative methodology and best practices; and, builds and leads high performing teams through to successful delivery.

As an independent expert with no product affiliations, Todd evaluates his clients' programs and provides solid objective and unbiased advice to executive decision makers based solely on his technical experience and expertise.

### Recent Experience

As an expert advisor, Todd has provided strategic advisory and management services for Canadian public sector organizations (at the federal, provincial, regional and municipal levels) leading them through his project-to-product approaches for modernizing information technology.

- ◆ [Health Sciences North](#) - procure enterprise human capital management COTS SaaS solution
- ◆ [Workplace Safety & Insurance Board](#) - replace healthcare billing, approval, and drug adjudication system with COTS SaaS solutions
- ◆ [Alcohol & Gaming Commission of Ontario](#) - replace licensing and regulatory systems for alcohol and gaming with a COTS solution
- ◆ [Toronto Community Housing Corporation](#) - replace tenancy management, finance, and procurement systems with COTS solutions
- ◆ [Ministry of Community & Social Services](#) - replace child and spousal support case management systems with a COTS solution

- ◆ [Health Canada](#) - replace provincial medical transport systems with national COTS solution

### Areas of Specialization

- ◆ Legacy system replacements with COTS solutions
- ◆ IT procurement / public sector procurement
- ◆ Program & project management: 10-50 person teams; \$30+ million budgets; 2-7 year schedules
- ◆ Requirements engineering and management
- ◆ Management of software development, software quality assurance, and, data migration

### Publications / Speeches / Awards

- ◆ "Leaving Your Legacy: The Legacy Systems Replacement Handbook", forthcoming 2022
- ◆ "From Project to Product - Project Lifecycle Management for Superheroes", C3, Denver, 2016
- ◆ "Project Management: A Crucial Skill to Develop Early", Emerging Health Informatics, 2014
- ◆ "Web Services Reality", Database Management Magazine, 2002
- ◆ "Member Saves Clients' Cash with Ingenious Use of Access", TechRepublic, 2002
- ◆ 2001 eCustomer World Golden Award, Collaborative Partnering Solutions

### Professional Associations

- ◆ Professional Engineers Ontario (P. Eng.)
- ◆ Project Management Institute (PMP)

### Client List (Highlights)

- ◆ Alcohol and Gaming Commission of Ontario
- ◆ Canadian Tire Financial
- ◆ C.I. Investments
- ◆ CP Rail
- ◆ Dofasco
- ◆ Dynamic Mutual Funds
- ◆ EK3 Technologies
- ◆ eHealth Ontario
- ◆ Health Canada
- ◆ Health Sciences North
- ◆ Housing Services Inc.
- ◆ iGaming Ontario
- ◆ ING Direct
- ◆ Investors Group
- ◆ LAVA Systems
- ◆ Leitch Technology
- ◆ Mackenzie Financial
- ◆ Metrolinx / PRESTO
- ◆ Ontario Min. Community & Social Services
- ◆ Ontario Min. Long Term Care
- ◆ Ontario Min. Health
- ◆ National Research Council
- ◆ Ontario Retirement Homes Regulatory Authority
- ◆ Shoppers Drug Mart
- ◆ Talvest Mutual Funds
- ◆ TD Bank
- ◆ Toronto Community Housing
- ◆ Toronto District School Board
- ◆ Toronto Lands Corporation
- ◆ Toronto Transit Commission
- ◆ Toshiba Canada
- ◆ Ontario Workplace Safety & Insurance Board

### Education

- ◆ Bachelor Computer Engineering & Management, McMaster University, 1993